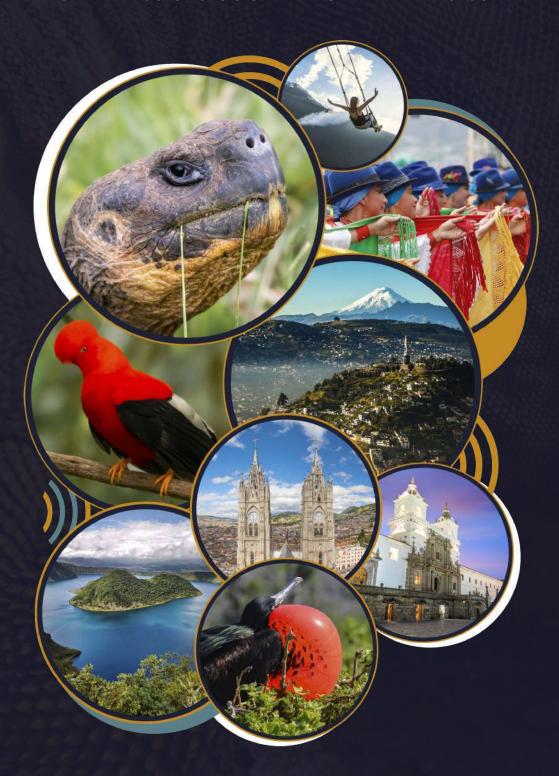


## ECUADOR&GALAPAGOS

• TAYLOR MADE TOURS • CRUISES • BIRDING • WILDLIFE PHOTOGRAPHY •





## DANA DMC

Unique Boutique Experiences

WWW.**DANADMC**.COM

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Our passion is to share and promote Ecuador around the world by providing off the beaten path, carefully curated, tailor-made itineraries that maximize the travel experience.

Our mission is to feature the best of our country for our partners through a personalized, detailed oriented and simplified assistance. This is what sets us apart from other travel companies. When you are partnering with us, you gain access to the expertise, an inside view, know-how and knowledge offered by the hand of a friendly team of travel experts passionate to find the best

#### **Customized Experiences**

Every one of our itineraries can be handcrafted in something completely unique to you. We provide genuine interaction with the destination, tailored to your specific requirements, interests, and budget.

#### **Trusty and Quality Suppliers**

A carefully selected suppliers' chain allows us to guarantee quality standards with inventive solutions for a wide variety of travelers' tastes and interests.

#### **Simplified Service & First hand Know-How**

We make sure that every element of our trips are accurately planned. Forget about multiple suppliers, we are pleased to simplify things for you as your only point of contact, using our extensive knowledge of mainland Ecuador and the Galapagos Islands with the best price/quality ratio tool.

#### **Support & Assistance**

options!

We have your back! by the perfect combination of compromised working team plus the advantages of digital tools. An exclusive Partners Site where you will be able to manage your bookings and checking real time availability of our portfolio of Galapagos Ships.

#### **Reliable Partnership**

We are operating since 2016 and are the proud owners of Las Terrazas de Dana Boutique Lodge & Spa located in the Cloud Forest of Mindo. We are recognized by the Ministry of Tourism and others Ecuadorian regulatory entities. Also registered as a company in the USA under the name of Dana Tours LLC to optimize ease of payment from abroad.



## Dana DMC About us

We are a family business run by two siblings, David and Ana, hence how we came up with the name "Dana". Our experience in tour and travel began back in 2006 when David first met the country and fell in love with its beauty, versatility, and nature. He decided to settle in Ecuador in 2010 and started the construction of the lodge in the pristine cloud forest of Mindo in 2013 to finally be inaugurated in February

Las Terrazas de Dana Boutique & Spa was conceptualized as a pioneer in sustainable practices, personalized service, and top experiences for guests.

Once we were giving advice to our lodge guests about places to visit and tours in general, we have seen the necessity of creating a DMC Company that allows us to extend the same quality of services and personalized assistance for memorable trips in Ecuador, Mindo, and the Galapagos Islands.



Integrity & Empathy
Is the guide for our work and the relationships on which our work and success hinge on honest communication, transparent negotiations with all the supplier-client chain involved, and getting to know the clients' needs and expectations.

#### Service Commitment

Always providing rapid responses and solutions in order to create great experiences. Nothing is too much trouble for us when it comes to our clients and guests!



## Our Team and Corporative Values

We feel passion of what we do and the experiences we would like to create for our travelers and partners. That is our commitment and the guide for our daily work.

Our team and company are glad to share these values:

#### Connection & Team Work

A main key piece to entice a continued improvement in what we do. It enlivens us as individuals and gives meaning to our work: to connect with our clients, peers, suppliers, and industry, and, of course, the rest of the world.

#### Sustainable Travel

We recognize the importance of environmentally friendly practices in our business. Our commitment is to reduce carbon emissions by an efficient supplies acquisition and optimizing times of operation in our itineraries; recycling our wastes, responsible energy.



# Sustainable Townism

The rise of responsible travel in the last quarter of the 20th century challenged the way tourism operates.

We are aligned with the sustainable development goals promoted by Unesco and we had been nominated into the elite CREST Platinum Sponsors category.

The conservation at the Andean - Chocó Corridor, declared as Biosphere Reserve in 2018 has become our foremost goal and lead us to join forces with the local community and organizations, besides implementing sustainable practices in our lodge. Some of them are:

- Energy Save Program by inducing our guests and staff about the adequate use of electricity
- Recycling and reusing supplies reduces the amount of waste generated by the Lodge.
- Buying from locals to support the local economy chain and optimizing supplies' transportation to reduce the carbon footprintduetofuelburntforoperations.
- Creating local job opportunities with competitive salaries, flexible work hours, equality and positive relationships is making our staff an important part of the operation.

# Responsability Giving Back

We are proud to deliver financial support to the passionate child care, education and social services provided by Salem Ecuador which is a Community Center for children and youth located in the small town of Mindo. They have honored Las Terrazas de Dana Boutique Lodge & Spa as their first Corporate Sponsorship program participant!

Salem takes care of the most underprivileged and at risk children and young people of the village. They offer them loving care and help to find solutions to their most urgent problems like childcare and education, youth work, further education, social

work & family counseling, ecology, health and nutrition.

Salem projects are affiliated through the shared values of peace and helping those in need. In this way Salem is actively working in global hotspots to help people in difficult situations regardless of their beliefs or nationality.







# **ECUADOR**

Cuador is one of the world's most diverse countries and its wide variety of destinations offer travelers the opportunity to choose from a range of experiences to explore within its four worlds: The Galapagos Islands, the pacific coastline, the Andes and Amazonia.

Within its territory are Wildlife Hot Spots, Biosphere Reserves, World Heritage Sites, diverse geography due to the proximity to the Equator Line, multicultural and multiethnic country. This privilege of being both natural and culturally unique diversity engages Ecuador for being recognized as the World's Leading Green Destination on multiple occasions. Besides receiving a total of 25 awards from The World Travel Awards (WTA) in different categories, making it the most winning country in South America.



## Los Andes

In the Andes, the majestic landscapes of moorlands and lagoons, surrounded by snow-capped mountain ranges and volcanoes which rise well over 5000 meters (16 000 feet). Magical cloud forests full of vibrant orchids, butterflies and birds. The Andes are the best scenario for outdoor activities such as birding, hiking, kayaking, mountain biking and immersive cultural experiences with local communities

## Pacific Coast

Then the Pacific coastline hosts stunning, sunny and warm beaches visited by Humpback whales every year for mating and giving birth, fluke and flipper-flap to the delight of all. Perfect site for sunbath, paragliding, swim, stroll or whale watching tours.



# The Country of the 4 Worlds

## Amazon region

Ecuador's Amazon region, considered home to the highest biodiversity per unit area in the world, is also one of the most accessible and unspoiled tropical rainforests on Earth, and features an array of National Parks and Biological Reserves. Be amazed by wildlife sightseeing tours and getting to know local ethnicities.



### Galapagos Islands The Galapagos Islands, a unique must-visit paradise in the world, was known as the inspiration for Darwin's investigations into his famous book "On The Origin of Species"; were declared by UNESCO Natural World Heritage Site in 1978 followed by the declaration of the islands as a Biosphere Reserve in 1984, a whale sanctuary and a UNESCO Natural World Heritage Reserve in 1986. There are amazing opportunities to go on Darwin's footsteps on board of exclusive yacht cruises or island hopping land based programs, wide options available for all types of travelers. We have a perfect country for setting the most outstanding and incredible trips... Every corner of our country awaits with unique cultures, stories, traditions and flavors that will make you feel part of a different world all your own and we at Dana DMC are compromised in creating the best authentic experiences with tailor-made tours for individual travelers and groups. WWW.DANADMC.COM | PAGE 9





# Mindo The town among the Clouds

Mindo is a picturesque small town located at the heart of Andean Choco at Pichincha province in Ecuador; a hot biodiversity spot that was declared as a Biosphere Reserve on 25 July 2018 by UNESCO.

In pre-Columbian time Mindo was a settlement of the Yumbo and Nigua ethnic groups. The word "Mindo" comes from the word "Mindala"; a term used for indigenous merchants.

Nowadays, Mindo is a well-recognized as a biodiversity hotspot, hosting 270 species of mammals including the spectacled bear. In addition, 500 species of birds, including endemic species such as the Toucan of Chocó and covers an altitudinal range from 360 to 4,480 meters in height. Is a safe and bio-diverse place with no tropical diseases and highly recommended for nature lovers since it has endemic bird species, orchids in their natural stage, and more wildlife to discover Nature's wonders near Quito.

## Las Terrazas de Dana Boutique Lodge \$ Spor

We are delighted to invite you to an extraordinary place to enjoy and relax in one of the best birdwatching hotspots in the world, Mindo Cloud Forest.

Our pioneering Boutique - Ecolodge in the Mindo area features a sustainable building combining a modern design, the latest technology in metal frame construction, and traditional construction that takes care of the environment. A comfy, exclusive, and unique place at the same time.







We provide our guests with the best experience and services. Imagine all of the luxuries and amenities of a large resort complemented by personalized assistance. Our goal is to deliver expert insight into the natural treasures and culture that surround our little piece of heaven on earth.

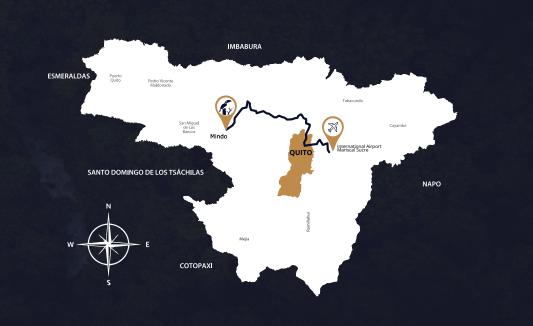
To maintain this slice of paradise for your future visits (because everyone always wants to come back!), we are focused on maintaining the highest standards of eco-friendly and sustainable tourism. This way you can rest easy knowing your vacation has left as small of a footprint as possible. Also, our local staff and guides share these values and our confidence in the level of service we are committed to provide our guests.

## Location

Mindo town is located in the northwest of Quito about 100 km (62 miles) away and at 110 km (68 miles) from the Mariscal Sucre International Airport.

It may take 1 hours and 50 min driving from Quito or the airport with easy road access by car, private transportation, taxi or bus.

Our lodge is only 1,2 km (0,8 miles) from Mindo town, in the direction of the Road to the Cable Car also known as the Tarabita, and Sanctuary of Waterfalls. We offer a private shuttle from and to hotels or Quito's airport.





4 Luxury suites equipped with:

- 41 square meters
- Private terrace
- Panoramic floor- ceiling windows
- Bathroom with a Spa bath and shower
- · Wi-Fi Connection
- Satellite TV in 32" LCD screen
- Safe box deposit
- · Queen size bed
- Room service
- Breakfast served at your private terrace
- Complimentary Coffee and tea station at Maywa Restaurant
- Laundry Service \*\*
- Relax and Beauty Spa\*\*
- Triple accommodation up to
- 1 Queen size bed and 1 Twin bed

Note:\*\* Services available upon request and with an additional cost.





#### 2 Deluxe large suites equipped with:

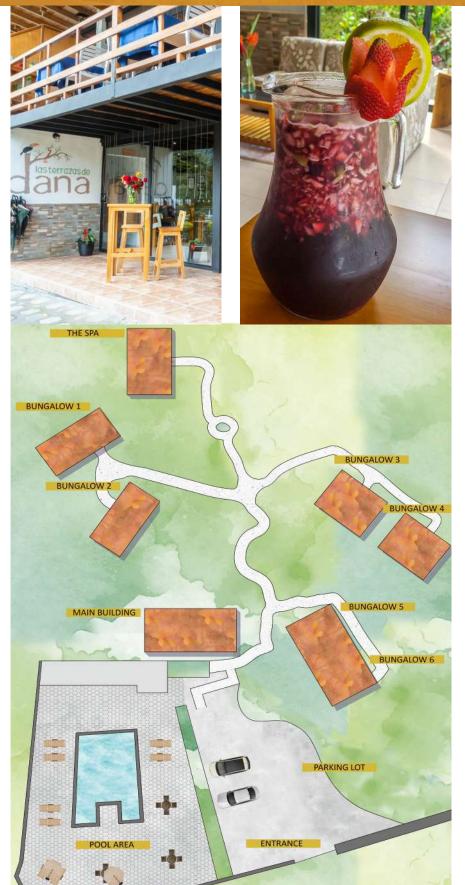
- 1 Queen size bed and 2 Twin beds
- Complimentary Coffee and tea station at Maywa Restaurant
- Relax and Beauty Spa\*\*
- Triple and quadruple accommodation up to 1 Queen size bed and 2 Twin beds

Note:\*\* Services available upon request and with an additional cost.

# Our Facilites & Services

#### The Front Desk

Located at the main builing and we will be pleased for greeting guests and assist them with all the Information needed and their requests.



#### The Maywa Restaurant

This beautiful dining area with an amazing view of the forest and valley takes its name from the emblematic orchid of Quito "Epidendrum Jamiesonis" or also known as Maywa in the native language.

Maywa means purple and is a fairly diverse and common genus of orchids in Ecuador.

Our exquisite cuisine offers a mixture of international and local gastronomy.

Additionally, our complimentary Coffee Station serves a variety of teas, coffee, infusions, and purified water refills.

It is the perfect venue for chilling out completely and enjoying a remarkable view surrounded by the forest and birds chirping.







# Our Facilites & Services

#### The Pool Area & Gardens

The exterior areas of our Lodge have been designed in consonance with this lush green and magical forest. We have a large swimming pool to enjoy the warm humid climate in the midst of nature and relax on the wooden berths surrounded by our carefully tended gardens.





## The Mandragora Relax & Beauty Spa

Our two treatment beautifully decorated rooms are the ideal place to harmonize your mind, body and soul in combination with the amidst nature that surrounds our lodge plus handmade organic products, elaborated with finest ingredients and by the hand of qualified therapists that will help you relax and regain your vitality, in a warm environment away from the hustle and bustle of the city.





# Our All Inclusive



## CLOUD FOREST AT A GLANCE 2 DAYS / 1 NIGHT

\*DEPARTURE: 9:00 am from Quito or the airport area.

\*DIFFICULTY LEVEL: Easy

#### \*HIGHLIGHTS:

- •Visit Middle of the World, an iconic monument, and stand in two hemispheres.
- •Panoramic View of one of only two inhabited craters in the world at Pululahua Geo-Botanical Reserve
- •Visit one of the Worlds' Unesco Biosphere Reserves: Mindo Cloud Forest, located at the Andean Choco, a hot biodiversity spot ideal for birdwatching.
- •Be amazed by the colorful nature at Mindo featuring the Hummingbirds Garden, Butterfly Farm, Chairlift, and delight your senses at the Chocolate Factory.

**TRAVEL STYLE:** Private/Luxury /Light Adventure: Wildlife, Cultural and Sightseeing Excursions, Photography, Panoramic Views.





#### \*ITINERARY

Day 1. Arrival at Mindo Cloud Forest (SB,L,D)

#### AM

- •Private transfer in from Quito hotel or airport to the lodge.
- •Guided visits to the Middle of the World Complex, Inti Ñan Museum, and Pululahua's Viewpoint.
- •Welcome drink upon arrival to the lodge.

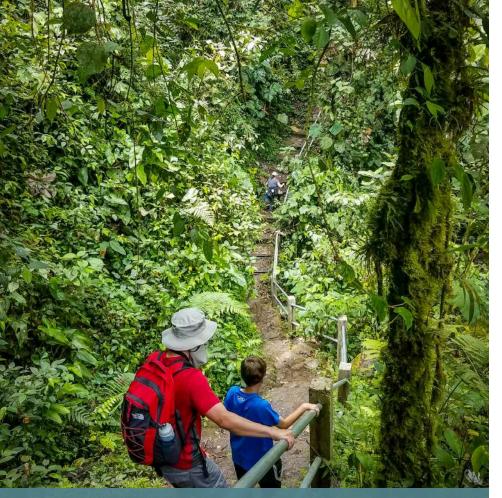
#### PM

- •Lunch
- •Guided visit to the Hummingbirds Garden & Chocolate Factory
- •Dinner
- •Deluxe Accommodation at the lodge

Day 2. Mindo's Valley and return to Quito (B,SB)

#### AM

- •Breakfast
- •Guided excursions to the famous Chairlift of Mindo's Valley and Butterfly Farm.
- •Private transfer out from the lodge to Quito hotel or airport area. A snack Box will be provided.



## LIGHT ADVENTURE AT CLOUD FOREST 3 DAYS / 2 NIGHTS

\*DEPARTURE: 9:00 am from Quito or the airport area.

\*DIFFICULTY LEVEL: Easy to Moderate

#### \*HIGHLIGHTS:

- Visit Middle of the World, and stand in two hemispheres plus the panoramic view of one of only two inhabited craterts in the world at Pululahua Geo-Botanical Reserve.
- Be amazed by the colorful nature at Mindo featuring the Hummingbirds & Orchids Gardens, Butterfly Farm.
- Visit one of the Worlds' Unesco Biosphere Reserves
- Breathtaking views from Mindo's Valley
- A Waterfalls Sanctuary through a path of several waterfalls, all of them accessible on foot.
- Delight your senses at the Chocolate Factory and with our Ecuadorian Cooking Class.
- Birdwatching opportunities (\*\*Optional specialized birding add-on tour available)

**TRAVEL STYLE:** Private/Luxury/ Culinary/ \*Birdwatching / Light Adventure: Wildlife, Cultural and Sightseeing Excursions, Photography, Panoramic Views





\*ITINERARY

## Day 1. Arrival at Mindo Cloud Forest (SB,L,D)

- •Private transfer in from Quito hotel or airport to the lodge.
- •Guided visits to Middle of the World Complex, Inti Ñan Museum, and Pululahua's Viewpoint.
- •Welcome drink upon arrival to the lodge.

#### M

- •Lunch and Guided visit to Hummingbirds & Orchids Garden
- •Free time for relaxing and use the lodge facilities
- •Dinner & Deluxe Accommodation at the lodge

## Day 2. Mindo's Valley, Waterfalls, and Chocolate (B,L,D)

#### AM

- •Breakfast & Guided excursions to the famous Chairlift and Cable car across Mindo's Valley
- •Naturist walk to Waterfalls Sanctuary

#### PM

- •Lunch & Visit the Chocolate factory located in Mindo
- •Free time for relaxing and use the lodge facilities
- •Farewell Dinner & Deluxe Accommodation at the lodge

## Day 3. Butterflies, Cooking Class, back to Quito (B,Br,SB)

#### AM

- Optional Add-on Birding Tour\*\*
- Breakfast & Guided visit to the Butterfly Farm and return to the lodge.
- •Cooking Class at the lodge for brunch
- •Private transfer out from the lodge to Quito hotel or airport area. A snack Box will be provided.



## ADVENTURE, NATURE & FLAVORS 4 DAYS / 3 NIGHTS

**\*DEPARTURE:** 9:00 am from Quito or the airport area.

\*DIFFICULTY LEVEL: Easy to Moderate

#### \*HIGHLIGHTS:

- Visit Middle of the World, and stand in two hemispheres plus the panoramic view of one of only two inhabited craters in the world at Pululahua Geo-Botanical Reserve.
- Be amazed by the colorful nature at Mindo featuring the Hummingbirds & Orchids Gardens, Butterfly Farm.
- Visit one of the Worlds' Unesco Biosphere Reserves
- Breathtaking views from Mindo's Valley
- Delight your senses at the Chocolate Factory , Coffee Tour and with our Ecuadorian Cooking Class.
- Beautiful and relaxing walks within the cloud forest to the Waterfalls Sanctuary and Yellow House trailsfeaturing a variety of wildlife.
- Ecuadorian Cooking Class at the lodge for learning about local cuisine.
- Birdwatching opportunities (\*\*Optional specialized birding addon tour available)

**TRAVEL STYLE:** Private/ Luxury/ Light Adventure: Wildlife, Cultural and Sightseeing Excursions, Photography, Panoramic Views / Culinary / Birdwatching\*\*







#### \*ITINERARY

Day 1. Arrival at Mindo Cloud Forest (SB,L,D)
AM

- •Private transfer in from Quito hotel or airport to the lodge.
- •Guided visits to Middle of the World Complex, Inti Ñan Museum, and Pululahua's Viewpoint.
- •Welcome drink upon arrival to the lodge.

#### PM

- •Lunch and guided visit to Hummingbirds & Orchids Garden
- •Free time for relaxing and use the lodge facilities
- •Dinner & Deluxe Accommodation at the lodge

## Day 2. Mindo's Valley, Waterfalls &Chocolate (B,L,D)

•Breakfast & guided excursions to the Chairlift and Cable car

•Naturist walk to Waterfalls Sanctuary

#### PM

- •Lunch & visit the Chocolate factory.
- •Free time for relaxing.
- •Dinner & Deluxe Accommodation at the lodge

## Day 3. Butterflies, Cooking Class, and Coffee. (B,L,D)

#### AM

- •Breakfast and guided visit to the Butterfly farm.
- •Cooking class at the lodge and lunch

#### PIV

- •Guided Coffee tour and degustation.
- •Farewell Dinner & Deluxe Accommodation at the lodge

## Day 4. Trails in the Cloud Forest and back to Quito (B,SB) AM

- Optional Add-on Birding Tour \*\*
- •Breakfast and visit to the Yellow House Trails
- •Private transfer out from the lodge to Quito hotel or airport area.

# What's Included on our Programs And Important Info...

## INCLUDED

- Nights of Deluxe accommodation as per noted on the itinerary at Las Terrazas de Dana Boutique Lodge & Spa.
- 2 Private transfer from/to Quito hotel or Airport área. Others locations available with a supplement.
- Private transportation, English-Spanish speaking guides, and entrance tickets for the activities described on the itineraries.
- All meals as per noted on the itineraries: SB-Snack Box, Breakfast-B, lunch L & dinner D are including one soft drink or beer. Variety of menus available for you to choose in every meal.
- 1 Farewell dinner with a glass of house wine per package.
- 1 Cooking Class for 3D/2N and 4D/3N All-inclusive Packages.
- Welcome drink and Water Bottle for refills.
- Coffee Station available at Maywa Restaurant (Coffee, tea & purified water).
- · Laundry service.
- Satellite Television, Wi-Fi internet service, Safety Deposit Box and, Room Service
- Unlimited use of the lodge facilities: Social Areas, Exterior Gardens, Pool, Maywa Restaurant, and Bar.

### NOT INCLUDED

- Activities and services not listed in the program.
- Meals or alcoholic beverages not described on the itinerary.
- Travel and health insurance.
- · Personal expenses.
- Early and Late check out.
- Tips & gratuities.
- Any other service not mentioned.

### OPTIONAL SERVICES

#### ADD ON TOUR

Birding At Cloud Forest
DIFFICULTY: Easy I DEPARTURE: 6 am to 10 am
DURATION: Half Day - from 3h3o to 4 hours
INCLUDES: Transportation to/from the upper area
in Mindo's Valley, Birding Guide, Pre-breakfast
and breakfast after tour with your Birding Guide.

### NIGHT WALKING EXCURSIONS

Would be reconfirmed at arrival at the lodge only due to weather conditions or any other eventuality.

### THE MANDRAGORA SPA

All services offered will have a 20% discount for guests taking All-Inclusive Programs and need to be requested at least 2 hours in advance for revising availability.



Our private birding tours in Mindo Cloud Forest and Ecuador are carefully designed to take advantage of the benefits of this beautiful and bio diverse country.

Ecuador, despite being one of South America's smaller countries, has an incredible diversity of habitats that support a diverse range of wildlife. It's difficult to imagine a more exciting birding destination which has over 1500 species of birds, many of which are only shared with the adjacent Columbia or Peru. This incredible variety, combined with an excellent network of national parks, naturalist lodges, and professional, specialized, and knowledgeable guides, guarantees a once-in-a-lifetime experience. Ecuador and Dana DMC have something for everyone, as you'll see in our exceptional birding programs for all the explorer levels!

#### Beginner Birdwatcher

We offer the best service in one of the top and well – known areas for birdwatching in the world by the hand of experienced guides and well balanced itineraries. You will enjoy and learn more about birding.

#### Advance Birder

We can create a tailor-made birding itinerary if you are looking for any specific bird. Our experts will assist in finding the perfect places and itinerary.

Check some of our experts submissions at eBird.

#### Bird Photographer

The photography opportunities are wide in Ecuador and, Mindo Cloud Forest is one of the best places. Our guides are experienced in leading birdwatching programs with focus on photography.



## A GLIMPSE OF BIRDING ADVENTURE AT MINDO CLOUD FOREST 3 DAYS / 2 NIGHTS

#### **HIGHLIGHTS:**

- Visit one of the Worlds' Unesco Biosphere Reserves: Mindo Cloud Forest at the Andean Choco, a hot biodiversity spot ideal for birding.
- •Breathtaking panoramic views from Nambillo River Valley and the Cloud Forest itself.
- Additional birdwatching opportunities at Zuro Loma Reserve. (specialized birding addon tour available).
- Visit and enjoy these beautiful birdwatching spots Silanche & Milpe Reserves, San Lorenzo Route.

#### **DEPARTURE:**

10:00 am from hotel in Quito or VAirport Area.

#### DIFFICULTY LEVEL:

Easy to Moderate

#### **TRAVEL STYLE**

Private I Luxury I Birdwatching I Adventure: Wildlife, Sightseeing, Photography, Panoramic Views.



#### ITINERARY

Day 1. Arrival at Mindo Cloud Forest (SB,L,D)

#### AM

- Private transfer in from Quito hotel or airport to the lodge.
- Stop at Los Armadillos Hummingbirds Garden and welcome drink upon arrival to the lodge.
- Opt. Add On Tour: Full Day At Zuro Loma Reserve

#### PM

- Lunch and guided visit to Hummingbirds
  Garden
- Dinner and Deluxe Accommodation at the lodge.

KEY SPECIES: Sword-billed Hummingbird, Chestnut-naped Antpitta, Rufous Antpitta, Sapphire-vented Puffleg, Ocellated Tapaculo, Redcrested Cotinga, Andean Guan, Scarlet-bellied Mountain-Tanager.

## Day 2. Milpe & Silanche Ecological Reserves (BB,L,D)

#### ΔΝ

 Early morning departure to half day at Silanche Reserve. Lunch in a local restaurant

#### PM

- •TransfertoMilpeBirdSanctuaryforvisiting.
- Return and relaxing time at lodge's facilities.
- Farewell Dinner and Deluxe Accommodation at the lodge.

KEY SPECIES: Choco Trogon, Rufoustailed Jacamar, White-whiskered Puffbird, Black-crowned Antshrike, Scarlet-breasted Dacnis, Clubwinged Manakin, Green Thorntail, White Whiskered Hermit, Green-Crowned Brilliant, Green-Crowned Woodnymph.

## Day 3 . San Lorenzo Route in Cloud Forest & return to Quito (PB,B,SB)

- Early morning departure to a half day excursion to San Lorenzo area. Pre- Breakfast will be provided.
- Breakfast + one soft drink
- Shuttle private transfer out from the lodge to Quito hotel or airport area.

KEY SPECIES: Blue-Necked Tanager, Bay-Headed Tanager, Red-Headed Barbet, Choco Toucan, Golden Headed Quetzal, Crimson-Rumped Toucan, Black Striped Sparrow, White Capped Dipper, White-Tailed Hillstar, Red-Billed Parrot.



## **FULL BIRDING** ADVENTURE FROM CLOUD FOREST TO THE ANDES 7 DAYS / 6 NIGHTS

#### **HIGHLIGHTS:**

- Visit one of the Worlds' Unesco Biosphere Reserves: Mindo Cloud Forest at the Andean Choco, a hot biodiversity spot ideal for birding.
- Breathtaking panoramic views from Nambillo River Valley and its forest.
- Additional birdwatching at Zuro Loma Reserve. (specialized birding add-on tour available).
- Visit and enjoy Silanche & Milpe Reserves, San Lorenzo Route, the famed Recinto 23 de Junio the best spot to find the stunning Longwattled Umbrellabird.
- The Antisana Ecological Reserve, offers the perfect scenery for spotting the Andean Condor and more than other 200 bird species.

#### **DEPARTURE:**

10:00 am from hotel in Quito or Airport Area.

#### **DIFFICULTY LEVEL:**

Easy to Moderate

#### **TRAVEL STYLE**

Private | Luxury | Birdwatching | Adventure: Wildlife, Sightseeing, °Photography, Panoramic Views.





#### ITINERARY:

Day 1. Arrival at Mindo Cloud Forest (SB,L,D)

#### AM

- · Private transfer in from Quito hotel or airport to the lodge.
- Stop at Los Armadillos Hummingbirds Garden and welcome drink upon arrival to the lodge.
- Opt. Add On Tour: Full Day At Zuro Loma Reserve

KEY SPECIES: Sword-billed Hummingbird, Chestnut-naped Antpitta, Rufous Antpitta, Sapphire-vented Puffleg, Ocellated Tapaculo, Redcrested Cotinga, Andean Guan, Scarlet-bellied Mountain-Tanager.

- Lunch and guided visit to Hummingbirds
- Dinner and Deluxe Accommodation at

Day 2. Visit Milpe & Silanche Ecological Reserves (BB,L,D)

#### Day 2. Visit Milpe & Silanche Ecological Reserves (BB,L,D) AM

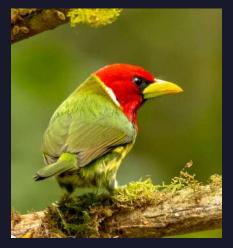
• Early morning departure to Silanche Reserve for a half day guided birding excursion and Lunch at a local restaurant

- Transfer to Milpe Bird Sanctuary and return to the lodge for relaxing time or use of the facilities.
- Dinner and Deluxe Accommodation at

tailed Jacamar, White-whiskered Puffbird, Black-crowned Antshrike, Scarletbreasted Dacnis, Clubwinged Manakin, Green Thorntail, White Whiskered Hermit,

> Green-Crowned Woodnymph.











#### Day 3 . Paz de las Aves, Alambi and Old Road to Mindo (B,L,D)

- Early morning departure to Paz de Las Aves , family-owned private reserve & traditional Breakfast.
- · Lunch and visit Alambí Reserve's feeders.

- Continue through Tandayapa Valley by the Old Road to Mindo where 330 species of birds aprox. had been listed.
- Return to the lodge for a relaxing time.
- Dinner and Deluxe Accommodation at the lodge.

KEY SPECIES: Andean Cock-of-the-rock, Giant Antpitta, Moustached Antpitta, Yellow-breasted Antpitta, Chestnutcrowned Antpitta, Ochre-breasted Antpitta, Toucan Barbet. Western Emerald, Tawnybellied Hermit, Brown Violetear, White-capped Dipper, Torrent Tyrannulet, Red-faced Spinetail, Golden-olive Woodpecker.

#### Day 4 . Mashpi Road, Amagusa Reser. & San Tadeo Feeder (B,L,D)

· Early morning departure to Amagusa Reserve for a half day guided birding excursion and Lunch.

- Continue through San Tadeo Feeder and return to the lodge for a relaxing time and use of our facilities
- Dinner and Deluxe Accommodation at the lodge

KEY SPECIES: Indigo Flowerpiercer, Goldencollared Honeycreeper, Black Solitaire, Orange-breasted Fruiteater, Lyre-tailed Nightjar, White-tipped Sicklebill, Choco Vireo, Choco Parakeet, Glisteninggreen Tanager, Black-chinned Mountain-Tanager, Black-striped Sparrow, Flamefaced Tanager, Velvet-purple Coronet.

#### Day 5 . Santa Rosa Feeder & San Lorenzo Route in Mindo (B,L,D) AM

- Early morning departure to Santa Rosa Feeder guided excursion.
- Return to the lodge for lunch.

- · Visit the highest area in Mindo Cloud Forest, on the San Lorenzo Route and back to enjoy some free time or to use the lodge facilities.
- Dinner and Deluxe Accommodation at the lodge facilities.

• Dinner and Deluxe Accommodation at the lodge

KEY SPECIES: Plate-billed Mountain-Toucan, Blue-capped Tanager, Hoary Blue-Necked Tanager, Bay-Puffleg, Headed Tanager, Red-Headed Barbet, Choco Toucan, Golden Headed Quetzal, Crimson-Rumped Toucan, Black Striped Sparrow, White Capped Dipper, White-Tailed Hillstar, Red-Billed Parrot.

#### Day 6. Umbrellabird Reserve at Recinto 23 de Junio (B,L,D)

- Early morning departure to Recinto 23 de
- Lunch at the lodge or a local restaurant depending on time availability and activities.

- Visit any of the Reserves explored before to complement birding experience or Mindo Cloud Forest area
- Back to the lodge for relaxing and use of facilities
- Farewell Dinner and Deluxe Accommodation at the lodge

SPECIES: **KEY** Long-wattled Umbrellabird, Choco Toucan, Chestnut-Mandibled Toucan, Guayaquil Woodpecker, Blue-Necked Tanager, Motmot, Swallow Tanager.

#### Day 7. Antisana Reserve and Return to Quito (B,L)

AM

• Departure very early morning to the Antisana Ecological Reserve escorted by your birding guide for a full day excursion and an incredible birding experience at the home of the Andean Condor.

#### PM

- Lunch in a local restaurant.
- · Private transfer out to Quito hotel or airport area around 4:00 pm.

KEY SPECIES: Andean condor, Giant Hummingbird, Ecuadorian Hillstar, Black-faced Ibis, Carunculated Caracara, Shining Sunbeam, Pearled Treerunner, White-throated Tyrannulet, Tufted Tit-tyrant, Unicolored (Blackish) Tapaculo, Plaincolored Seedeater, Cinereous Conebill.

# PHOTOGRAPHY PROGRAM A GLIMPSE OF THE CLOUD FOREST 5 DAYS / 4 NIGHTS

#### **HIGHLIGHTS:**

- Visit one of the Worlds' Unesco Forest at the Andean Choco, a hot biodiversity spot ideal for birding.
- Breathtaking panoramic views from Nambillo River Valley and the Cloud Forest itself
- Additional birdwatching opportunities at Zuro Loma Reserve. (specialized birding addon tour available).
- Visit and enjoy these beautiful and nature charming birdwatching spots Paz de Las Aves, Alambi Reserve, Bellavista-Old Road to Mindo, Amagusa Reserve, San Tadeo Feeder, Milpe Reserve, Santa Rosa Feeder and San Lorenzo Route.

#### **DEPARTURE:**

10:00 am from hotel in Quito or Airport Area.

#### **DIFFICULTY LEVEL:**

Easy to Moderate

#### TRAVEL STYLE

Private I Luxury I Birdwatching I Adventure: Wildlife, Sightseeing, Photography, Panoramic Views.





#### ITINERARY

Day 1. Arrival at Mindo Cloud Forest (SB,L,D)

#### AM

- Private transfer in from Quito hotel or airport to the lodge.
- Stop at Los Armadillos Hummingbirds Garden and welcome drink upon arrival to the lodge.
- Opt. Add On Tour: Full Day At Zuro Loma Reserve

#### PM

- Lunch and guided visit to Hummingbirds Garden
- Dinner and Deluxe Accommodation at the lodge

KEY SPECIES: Sword-billed Hummingbird, Chestnut-naped Antpitta, Rufous Antpitta, Sapphire-vented Puffleg, Ocellated Tapaculo, Redcrested Cotinga, Andean Guan, Scarlet-bellied Mountain-Tanager.

#### Day 2. Paz de las Aves, Alambí and Old Road to Mindo (B,L,D) AM

- Early morning departure to Paz de Las Aves , family-owned private reserve & traditional Breakfast
- Lunch and visit Alambí Reserve's feeders

#### PМ

- Continue through Tandayapa Valley by the Old Road to Mindo where 330 species of birds aprox. had
- where 330 species of birds aprox. had been listed.
- Return to the lodge for a relaxing time
- Dinner and Deluxe Accommodation at the lodge

**KEY SPECIES:** Andean Cock-of-the-rock, Giant Antpitta, Moustached Antpitta, Yellow-breasted Antpitta, Chestnut-crowned Antpitta

## Day 3 . Mashpi Road, Amagusa Reser. & San Tadeo Feeder (B,L,D)

- Early morning departure to Amagusa Reserve for a half day guided birding excursion and Lunch PM
- Continue through San Tadeo Feeder and return to the lodge for a relaxing time and use of our facilities
- Dinner and Deluxe Accommodation at the lodge

KEY SPECIES: Indigo Flowerpiercer, Goldencollared Honeycreeper, Black Solitaire Orange-breasted Fruiteater, Lyre-tailed Nightjar, White-tipped Sicklebill, Choco Vireo, Choco Parakeet, Glisteninggreen Tanager, Black-chinned Mountain-Tanager, Black-striped Sparrow. Flame-faced Tanager. Velvetpurple Coronet. Violet-tailed Sylph, Booted Racket-tail, Barbet. Toucan

## Day 4. Santa Rosa Feeder and Milpe Reserve (BB,L,D)

#### AM

- Early morning departure to Santa Rosa Feeder half day visit.
- Return to the Lodge and Lunch

#### PM

- Transfer to Milpe Bird Sanctuary excursion.
- Return to the lodge for relaxing time and use of the facilities.
- Farewell Dinner and Deluxe Accommodation at the lodge

## Day 5 . San Lorenzo Route in Cloud Forest & return to Quito (PB,B,SB) AM

- Early morning departure to a half day excursion to San Lorenzo area and Pre- Breakfast
- Returno to lodge for Breakfast and check out. Private transfer out from to Quito hotel or airport area.

KEY SPECIES: Blue-Necked Tanager, Bay-Headed Tanager, Red-Headed Barbet, Choco Toucan, Golden Headed Quetzal, Crimson-Rumped Toucan, Black Striped Sparrow, White Capped Dipper, White-Tailed Hillstar, Red-Billed Parrot.

# What's Included on our Birding & Photography

Programs

### INCLUDED

- Nights of Deluxe accommodation as per noted on the itinerary at Las Terrazas de Dana Boutique Lodge & Spa. For three guests is based in a triple deluxe Bungalow.
- 2 Private transfer from/to Quito hotel or Airport área. Others locations available with a supplement.
- Private transportation, English-Spanish speaking birding or photography specialized guides, and entrance tickets for the activities described on the itineraries.
- All meals as per noted on the itineraries: SB-Snack Box, PB Pre Breakfast, Breakfast-B, lunch L & dinner D are including one soft drink or beer. Variety of menus available for you to choose in every meal.
- 1 Farewell dinner with a glass of house wine per program.
- · Welcome drink and Water Bottle for refills.
- Coffee, tea and purified water station available at Maywa Restaurant.
- Laundry service.
- Satellite Television, Wi-Fi internet service, Safety Deposit Box and, Room Service.
- Unlimited use of the lodge facilities.

### NOT INCLUDED

- Activities and services not listed in the program.
- Meals or alcoholic beverages not described on the itinerary.
- Travel and health insurance.
- · Personal expenses.
- Early and Late check out.
- Tips & gratuities.
- Any other service not mentioned.

### OPTIONAL SERVICES

### ADD ON TOUR

#### **FULL DAY AT ZURO LOMA RESERVE**

DIFFICULTY: Easy I DEPARTURE: 6:00 am from Quito or Airport Area DURATION: Full Day - 8 hours approx. BIRDWATCHING TOUR INCLUDES: Transportation, Birding Guide, Box Breakfast & Lunch.

#### THE MANDRAGORA SPA

All services offered will have a 20% discount for guests taking All-Inclusive Programs and need to be requested at least 2 hours in advance for revising availability.



# Ecuador a la Carte Woys to Trove1 \$ Styles



## Unique Trips

We truly understand the demands and new travel tendencies. That's where DANA DMC offers a genuine interaction with the destination, guaranteeing quality standards, breaking new products, and inventive solutions for a wide variety of travelers' tastes and interests by creating personalized itineraries handcrafted as a Taylor -Made just for our clients either:

- Family
- Couples, Friends and Groups
- Solo Travelers



Our Portfolio of Experiences are including a wide variety of activities according to our clients interests:

- · Wildlife & Adventure
- Walking and Active
- Culinary: Food & Drink
- Culturally Immersive
- · Arts & Culture
- · Family Friendly
- Wellness
- Explore and Relax
- · Honeymoon and Special Occasions
- · Special Interest: Birding, Photography
- Expedition Cruises

Additionally we are able to arrange: Hotels, Transfers, Day Tours





## Sightseen and Day Experiences in Ecnador



## City Town Quito's Old Town

Declared World Heritage Site by UNESCO in 1978, is one of the highlights and a must to do visit. You can walk though plazas and colonial churches such as San Francisco, with an amazing interior decorated with colonial art; La Compañia, a masterpiece of the Spanish Baroque architecture and more amazing places rich in art and history combined with the local modern cotidian rythim. Finally, enjoy the lunch at a local

## Colonial Quito & Middle of 8 hours the World

Half an hour from Quito, the Pululahua Volcano will be the first stop, whose crater is inhabited by people and offers a great panoramic view. Then continue to The Middle of the World where you could stand in two different hemispheres at the same time and ,finally visiting the Old Town of Quito, declared World Heritage Site by UNESCO in 1978, is one of the Highlights in Ecuador and a must to do



### INCLUDED

- · English/Spanish speaking guide
- Transportation
- All Entrances Fees
- Lunch

#### NOT INCLUDED

- Tips, medical and personal expenses
- Gratuities (optional)
- Extras not listed above

## Tour duration: • From 5 to 8 hours approx

## Pick up & Drop off: • Hotel in Quito or Airport area



## 8 hours Cotopoxi National Park

Is located 50km south of the capital, home to the Cotopaxi volcano, one of the world's highest active volcanoes. Limpiopungo Lagoon is one of the main attractions, at 4,000 m.a.s.l, you will be able to see stunning views, beautiful species of native flowers and plants, and birds like the Andean gulls, CaraCara, mountain ducks, the Andean Coot, or the Andean Lapwing. Finally, we will be serving a delicious lunch with traditional local gastronomy.



## Papallacta Hot Springs 8 hours

Going to the west, we will find us at Cayambe Coca reserve, 38km from Quito where we can go on an optional 1-hour trek on the trail of the elusive spectacled bear, due to its particular facial markings. Next on our tour is the Papallacta hot springs. This is truly a dream place, with dozens of hot spring pools and a first-rate spa in the Andes' cloud forest. It's a magical haven, where you can relax between amidst lush vegetation and beautiful tropical flowers and mountains views.

## Antisana Ecological Reserve, home of the 8 hours Andean Condor

Located 60 kilometers southeast of Quito, we will drive to Pintag village to find the way to the Ecological Reserve, where you can find amazing wildlife such as eagles, carunculated caracaras, white tail deer, foxes, and, of course, the majestic Andean Condor. After that, we'll go on a hike to Mica Lake (4.050 m / 13,287 ft) to see some beautiful water birds. Finally, we'll have a delicious lunch at a nearby restaurant.





### Quilotoa Crater Lake 8 hours

Heading to the south we will drive to Cotopaxi province and depending on the day of the week we will be able to visit diferent indigenous markets and communities on our way. Finally we will find the Quilotoa Lagoon a beautiful emerald-green lake, formed as the result of a collapsing volcano at 3,500 m,a,s,l. we will have some options for hiking and taking photographs. That will depend on your physical level. Lunch will be served at one of the local restaurants.

## Otowalo Market and Its Surroundings

8 hours

An amazing route to the north of the country going thru semitropical dry valleys and an amazing view of the moorlands and volcanoes will acompany us until we finally arrive to the province of the lakes. Once in Otavalo, famous for its weekly Indian markets, we will stop at Plaza de Los Ponchos (Poncho's Square), a perfect place to do some shopping. Lunch will be served at one of the local restaurants.



## Cuenca City Town 8 hours

The tour begins with a stop at Turi, a scenic viewpoint that translates to "view" in Quichua. Continuing with a visit to the Eduardo Vega Gallery, which is home to one of most well-known ceramists in Ecuador. Then walk through the "Barranco," a neighborhoood. After that we will enjoy of a visit to the Pumapungo Museum and then to a Panama hat factory to see how hats made from a fiber called "Paja toquilla" are made. Then we will head to downtown for lunch in a traditional restaurant. Finally we will go for a walk to see the San Francisco market, the flower market, Abdon Calderon Park, the cathedral "El Sagrario," also known as the "Old Cathedral," and finally, the "New Cathedral," which is considered one of Latin America's largest churches.

## Ingapirca Archeolog cal Complex, Gualaceo and Chardeleg

8 hours

Our tour begins with a ride through the beautiful highlands, with breathtaking views along the way to the Ingapirca Ruins. This is Ecuador's most important archaeological site; our guide will lead you through the complex to see the terraces, walls, and fortress temple, as well as explain some fascinating Inca-Cañari cultural details. There will be enough time for shopping or simply strolling through the town's fascinating atmosphere. Our final stop will be at a local family's workshop, where we'll see how shawls and ponchos are woven on antique looms using plant-based dyes.





## El Cajas National Park 8 hours

Cuenca is only a 40-minute drive from Cajas National Park. In a 70,533-acre area, there are approximately 768 lakes. It is one of Ecuador's most important water sources. It has received international recognition in several categories, including RAMSAR's Wetland of International Importance in 2002, IBA's Area of International Importance for Bird Conservation in 2003, and UNESCO's Biosphere Reserve in 2013. These are the world's tallest trees, and they're native to South America. We will have lunch at a traditional restaurant in the area before returning to Cuenca, where the specialty is a delicious trout.

## Guayaquil City Tour and Historical Park

The Guayaquil city tour begins in the downtown area, where we can get a good overview of the old city by visiting the Las Peñas traditional neighborhood located on the Santa Ana Hill slopes. Then we will walk over the modern Malecon 2000. Also, we will visit La Rotonda, an important monument commemorating the meeting of generals Simon Bolivar and San Martin. After that, take a stroll through the old town on 9 de Octubre Avenue to Seminario Park, also known as the Iguanas and Centenario Park.



### Traditional Hacienda and the Cacao Town

#### 8 hours

Our adventures will begin early in the morning as we travel to the coast. Hacienda El Castillo, located in the Cerecita Valley, is a wonderful property where visitors can learn about cacao production. Our visitors are welcome to walk through the plantation trails and see how cacao is harvested and then transformed into the most delicious chocolate. Finally the lunch will be served at the Hacienda. Drive to Guayaquil in the afternoon.

## Cerro Blanco Ecological Reserve

#### 5 hours

On the way between Guayaquil and Salinas, the Cerro Blanco Ecological Reserve is 36 km away (22 miles). This private reserve, which is one of Ecuador's last remaining dry tropical forests, is home to a diverse range of flora and fauna. We'll go on a hike through Cerro Blanco Reserve, which is home to more than 210 bird species, including the green macaw, kinkajous, and tamanduas, as well as 33 mammal species, including pumas, jaguars, howler monkeys, peccaries, and others. For bird watchers, Cerro Blanco is a heaven and great spot to visit.



# Trovel Hineraries







# GLIMPSE OF ECUADOR QUITO & GALAPAGOS CRUISE 7 DAYS / 6 NIGHTS

#### **Travel Style**

Walking and Active I Wildlife &Adventure I Arts & Culture I Family Friendly I Expedition Cruise



Itinerary	
Day 1	Transfer from airport to Quito     Accommodation at selected hotel in Quito
Day 2	<ul> <li>Full day sightseen Quito City Tour &amp; Middle of the World</li> <li>Lunch at a local restaurant with an incredible view</li> <li>Accommodation at selected hotel in Quito</li> </ul>
Day 3	Transfer from hotel to the airport to connect with the flight to Galapagos Islands and start your expedition cruise.
Day 3 - 6	• Enjoy cruising for 4 Days and 3 Nights in the Galapagos onboard of our yacht selected partners of your preference.
Day 6	<ul> <li>End of the cruise and flight back to mainland Ecuador</li> <li>Transfer from the airport to the hotel</li> <li>Accommodation at selected hotel in Quito or at the Airport</li> </ul>
Day 7	Transfer from hotel to the airport to connect with your international flight.





## **BASIC ECUADOR** QUITO, MINDO CLOUD FOREST & **GALAPAGOS CRUISE**

#### **Travel Style**

Walking and Active I Wildlife & Adventure I Arts & Culture I Family Friendly I Culinary: food & drink I Explore & Relax I Expedition



#### Itinerary

- Transfer from airport to Quito
- · Accommodation at selected hotel in Quito

Day

Day

- Full day sightseen Quito City Tour & Middle of the World
- $\boldsymbol{\cdot}$  Lunch at a local panoramic restaurant
  - · Accommodation at selected hotel in Quito
- Transfer from hotel to the airport to connect Day with the flight to Galapagos Islands and start your expedition cruise.
- Enjoy cruising for 4 Days and 3 Nights in the Day Galapagos onboard of the yacht selected partners of your preference
  - End of the cruise and flight back to mainland Ecuador
  - Transfer from the airport to Mindo (SB)
  - · Visit Hummingbirds & Orchid Gardens
  - Dinner and Deluxe Bungalow at Las Terrazas de Dana Boutique Lodge & Spa
  - · Breakfast and Visit Waterfalls Sanctuary + Chairlift and cable car.
- · Cooking Class and Lunch at the lodge

  - Visit the Chocolate Factory + free time
    Farewell dinner and Deluxe Bungalow Las Terrazas de Dana Boutique Lodge & Spa
  - Breakfast
  - · Visit the Butterfly Farm ( depending on time availability and flight schedule )
    - · Transfer to the airport or Quito hotels. Includes a Snack Box (SB)









# ECUADOR'S TASTE OF ANDEAN CULTURE & GALAPAGOS CRUISE 8 DAYS | 7 NIGHTS

#### **Travel Style**

Walking and Active I Wildlife & Adventure I Arts & Culture I Family Friendly I Expedition Cruise I Explore & Relax



#### Itinerary

- Transfer from airport to Quito
- Accommodation at selected hotel
  - Breakfast
- Full day sightseen Quito City Tour & Middle of the World

<sup>ay</sup> | • Lunch at a local restaurant

- Transfer to Imbabura and Otavalo area
- Dinner and Accommodation at an Andean Hacienda or hotel
- Breakfast
- Otavalo market and Peguche Artisanal workshops visit

Traditional lunch at a local restaurant

- Panoramic view of Cuicocha lagoon and visit Cotacachi magic town
  - Return to Quito and Accommodation at selected hotel on the airport area

Transfer from hotel to the airport to connect with the flight to Galapagos Islands and start your expedition cruise.

Enjoy cruising for 4 Days and 3 Nights in the
 Galapagos onboard of our yacht selected
 partners of your preference.

End of the cruise and flight back to mainland
 Ecuador

Day . Transfer from the airport to the hotel

Accommodation at selected hotel in Quito or at the airport

Breakfast

Transfer from hotel to the airport to connect with your international flight.









## **AVENUE OF THE VOLCANOES** QUITO & GALAPAGOS CRUISE

#### **Travel Style**

Walking and Active I Wildlife & Adventure I Arts & Culture I Family Friendly I Expedition Cruise I Explore & Relax



#### Itinerary

• Transfer from airport to Quito

· Accommodation at selected hotel

Breakfast

· Full day sightseen Quito City Tour & Middle of the World

· Lunch at a local restaurant with an incredible view

· Accommodation at selected hotel

Breakfast

 $\cdot$  Early departure to head and visit the Cotopaxi National Park

Day

 Lunch at a local restaurant
 Continue to Salasaca Indigenous community and arrival to Riobamba

Accommodation at selected hotel and Dinner

Breakfast

 Visit the Chimborazo Reserve with the world's sun closest volcano

· Lunch and return to Ouito

Accommodation at Quito hotel or the airport area

• Breakfast

 $\boldsymbol{\cdot}$  Transfer from hotel to the airport to connect with the Day flight to Galapagos Islands and start your expedition

• Enjoy cruising for 4 Days and 3 Nights in the Galapagos onboard of our yacht selected partners of your preference

• End of the cruise and flight back to mainland Ecuador

Day

 Transfer from the airport to the hotel · Accommodation at hotel in Quito or the airport area

 Breakfast
 Transfer from hotel to the airport to connect with your international flight.







# EXPLORATION TROUGH THE ANDES QUITO, VOLCANOES & GALAPAGOS CRUISE 10 DAYS 1 9 NIGHTS

#### **Travel Style**

Walking and Active I Wildlife & Adventure I Arts & Culture I Family Friendly I Expedition Cruise I Explore & Relax



## ltinerary

• Transfer from airport to Quito

· Accommodation at selected hotel

Breakfast

• Full day sightseen Quito City Tour & Middle of the World

Lunch at a local restaurant

· Accommodation at Quito hotel

Breakfast

 Early departure to head and visit the Cotopaxi National Park

· Lunch at a local restaurant

· Continue to Baños de Agua Santa

· Accommodation at selected hotel

Breakfast

 Visit to El Pailón del Diablo Waterfalls and the Tungurahua volcano

• Enjoy of the Tree House and the swing at the end of the world

• Lunch and departure to Riobamba

 Accommodation at an Andean hacienda and Dinner

Breakfast

Day

• Visit the Chimborazo Reserve with the world's sun closest volcano.

• Lunch and return to Quito

• Accommodation at selected hotel at the airport area.

Breakfast

 Transfer from hotel to the airport to connect with the flight to Galapagos Islands and start your expedition cruise.

Day 6 - 9

• Enjoy cruising for 4 Days and 3 Nights in the Galapagos onboard of our yacht selected partners of your preference.

• End of the cruise and flight back to mainland Ecuador

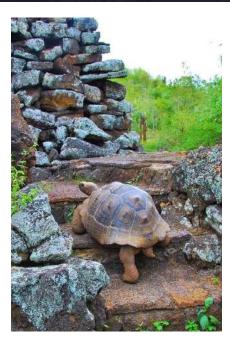
Day Transfer from the airport to the hotel

Accommodation at hotel Quito or at the airport

Breakfast

Transfer from hotel to the airport to connect with your international flight.







# PATHWAY FROM QUITO TO GUAYAQUIL & GALAPAGOS CRUISE 1 DAYS 1 10 NIGHTS

#### **Travel Style**

Walking and Active I Wildlife & Adventure I Arts & Culture I Family Friendly I Expedition Cruise I Explore & Relax

#### Itinerary · Transfer from airport to Quito Day · Accommodation at selected hotel Breakfast · Full day sightseen Quito City Tour & Middle of the World Day · Lunch at a local restaurant with an incredible view · Accommodation at selected hotel Breakfast · Early departure to head and visit the Cotopaxi National Park Day · Lunch at a local restaurant · Continue to Baños de Agua Santa, arrival and City Tour by night. $\boldsymbol{\cdot}$ Accommodation at selected hotel • Breakfast · Visit to El Pailón del Diablo Waterfalls and the Tungurahua volcano · Enjoy of the Tree House and the swing at Day the end of the world · Lunch and departure to Riobamba · Accommodation at an Andean hacienda and Dinner Breakfast · Visit the Chimborazo Reserve with the world's sun closest volcano. · Lunch at a local restaurant Day Visit the Ingapirca Archeological Complex · Arrival to Cuenca and accommodation at selected hotel • Breakfast · City Tour of Cuenca and continue to El Caja: National Park Day · Lunch and drive to head Guayaquil, the Pacific Pearl · Arrival and accommodation at selected hotel • Breakfast • Transfer from hotel to the airport to Day connect with the flight to Galapagos Islands and start your expedition cruise. · Enjoy cruising for 4 Days and 3 Nights in the Day Galapagos onboard of our yacht selected 7 – 10 partners of your preference.









• End of the cruise and flight back to

· Transfer from the airport to the hotel

 Transfer from hotel to the airport to connect with your international flight.

· Accommodation at selected hotel in Quito

mainland Ecuador

or at the airport

• Breakfast

Day

10

Dav

# What's Included on our Ecuador Programs

# **INCLUDED**

- 4 Private Transfers in/ out from Quito to the airport
- English / Spanish speaking guide
- •Private transportation to the places of visit according to the number of passengers.
- Sightseen tours and entrance fees for all places of visit mentioned.
- Nights of accommodation at selected category hotels, based in double Standard Rooms.
- Meals as per mentioned on the itinerary: Snack Box (SB), Breakfast (B), Lunch (L), Dinner (D)

# IMPORTANT NOTES:

- Our land packages are combinable with a Galapagos cruise that you can choose from our section of selected partners or our web site.
- Special rates for groups if required.
- The programs we offer are just an small sample of experiencies in Mainland Ecuador.
- Taylor made itineraries are available to be hadcrafted specially for you in any of the 4 Worlds in Ecuador.
- We make sure the to have the best professional team for all the services from transportation, guides and a conjunct of carefully selected properties and other suppliers

# NOT INCLUDED

- · Activities and services not listed in the program.
- Meals or alcoholic beverages not described on the
- itinerary.
- Travel and health insurance.
- Personal expenses.
- Early and Late check out.
- Tips & gratuities.
- Any other service not mentioned.



# AMAZON JUNGLE IN ECUADOR QUITO & YASUNÍ NATIONAL PARK 7 DAYS / 6 NICHTS

#### **Travel Style**

Walking and Active I Wildlife & Adventure I Culturally Immersive I Family Friendly I Culinary: food & drink



#### Itinerary

Day

- Transfer from airport to Quito
- · Accommodation at selected hotel

Breakfast

Day 2

- Full day sightseen Quito City Tour & Middle of the World
- Lunch at a local restaurant with an incredible view
- · Accommodation at selected hotel

Day

- Breakfast
- Transfer from hotel to the airport to connect with the flight to Coca and start your jungle adventure

Day 3 – 6

- Be amazed by a 4 Days and 3 Nights program inthe Amazon Jungle of selected partner of your preference
- End of the program and flight back to Quito

Day

- $\boldsymbol{\cdot}$  Transfer from the airport to the hotel
- Dinner and Accommodation at selected hotel at the airport.

Day 7 • Transfer from hotel to the airport to connect with your international flight

You will be able to see unique flora and fauna while visiting the Amazon thanks to the stunning biodiversity and excelent guides. Cultural exchange, photography, adventure, hiking, relaxation, birdwatching, and wildlife observation are all possible in the jungle. Is one of the world's hotspots for Neotropical bird species.



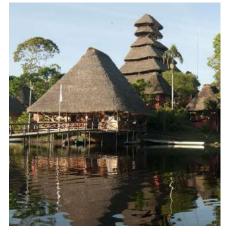


# OUR SELECTION OF AMAZON LODGES

# La Sepa Lodge



# Napo Wildlife Center



# Socha Lodge





#### **INCLUDED**

- Assistance at the Coca Airpot: Quito and Coca.
- Canoe transportation from Coca to the Lodge.
- · Accommodation + All meals.
- Guided excursions acording to the itinerary.
- Bilingual English/Spanish speaking Naturalist Guide + Native Assistant Guide.
- Rain poncho and rubber boots will be provided during yourstay at the Lodge. Boots available up to size mens10 1/2 US.
- Meals as per mentioned on the itinerary: Snack Box (SB), Breakfast (B), Lunch (L), Dinner (D)
- Rates based in double for Standard rooms from 2 pax onwards. Single rooms available with a supplement.



#### **NOT INCLUDED**

- Round trip ticket from Quito to Coca.
- Personal expenses as: drinks, souvenirs, tips, insurances.
- · Internet and laundry Service.
- Entrance fee to some comunitites.
- · Any other not mentioned.





A TYPICAL DAY ON THE JUNGLE

6:00 am - Wake Up Call.

6:30 am - Breakfast.

7:00 am - Observation Tower & Trail:

After a walk in the jungle, you will climb an amazing structure of 120ft. above the forest to spot the colorful birds of the Amazon, maybe even certain primates.

1:00 pm - Lunch.

4:30 pm - Walking Trail.

Hiking in a jungle trail where different plants, trees, mammals, monkeys and birds can be seen.

**6:40 pm –** Night Canoe Ride. With the help of lanterns, your guide will take you around the lagoon. Also a great opporunity for star gazing!

Galapagos
The Enchanted
Islands

Hidden in the Pacific Ocean, the Galapagos Islands are a place of unique and untouched beauty. A place of inspiration, relaxationand meditations.

The Galapagos Islands are made up of 19 unique islands shaped by volcanic activity and natural forces, bears interesting rock formations and unique looking landscape. The island attracts scientists, and others interested in studying the earth and its unique features. Unique caves, strange landforms and well adapted vegetation will keep you captivated.

It was the place where Charles Darwin gained remarkable insight into life and how it evolves. The theory of evolution by natural selection was developed by Darwin after studying similar species that lived on the different islands. The same species developed different features due to the conditions on the different islands. Many visit the islands for similar insight and revelations.

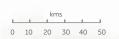
A trip to the Galapagos Islands is a must for the adventurer and the explorer. It is home to many unique and a few protected species, making the Galapagos Islands a place of wonder and beauty.

"Travel allows you to discover that there are many people in the world with excellent hearts, always ready to serve you even if you have never seen them and will never meet them again".

Charles Darwin

The Galapagos Islands & Windlife

GALAPAGOS











#### FERNANDINA (NARBOROUGH)

An active volcanic island with frequent eruptions. Its steep flanks, streaked with successive lava flows, are arid; marine iguanas gather in their thousands. There's an interesting shore-line trail.





#### ISABELA (ALBEMARLE)

The island has five active volcanoes linked by arid, twisted lava flows. Its cliffs and bays are ideal for exploration by boat and for hikes, and snorkelling is top-notch here.





#### RABIDA (JERVIS)

RABIDA (JERVIS)
This small island has a red coral sand beach and a saltwater flamingo lagoon. It's studded with small volcanic craters along sharp slopes and cliffs. There's a bird-flecked trail leading inland.





#### SANTIAGO (JAMES)

A favourite for pirates and whalers. There are outstanding opportunities for bird-spotting. Stroll around the rock pools or climb Sugar Loaf volcano for views from its summit.





#### BARTOLOME (BARTHOLOMEW)

An extinct volcano, with beautiful landscapes of red, orange, green, and black volcanic formations which you can view from its easily-climbed cone. Swim with penguins and reef sharks.





#### SOMBRERO CHINO (CHINESE HAT)

The distinctive shape of this tiny volcanic cone island gave birth to its name.

There's a trail around the shore where you can walk among hoards of marine iguanas.







#### SANTA CRUZ (INDEFATIGABLE)

Over 12,000 residents live in Puerto Avora with services for visitors who board cruise ships or stay in hotels and in the highlands. There are lava tunnels to explore and giant tortoises to spot roaming wild in the mountains.





#### BALTRA (SOUTH SEYMOUR)

Baltra is a small island which hosts the islands' principal airport and offers public transport to Puerto Ayora by bus and ferry as well as private transfers for visitors.





#### NORTH SEYMOUR

Covered with boulders and low bushy vegetation. You can watch the courting, mating and nesting rituals here of frigate birds and boobies; stroll on the beach or snorkel.





#### PLAZA ISLANDS

There's a cactus forest populated by land iguanas and vegetation which changes colour from green in the rainy season to orange in the dry. Go hiking, birdwatching, swimming and snorkelling.







#### GENOVESA (TOWER)

Inside the sunken caldera birds are visible in their thousands; you can hike along the rim. Snorkel with hammerhead sharks or cruise along the cliff ledges to rocky steps named after HRH Prince Philip.

**ECUADOR** 





#### SANTA FE (BARRINGTON)

SANIA EE (BARKING I'ON) An exquisite island with a turquoise lagoon. Some of the giant cacti here grow 10m high. Some rocks are 4 million years old. A couple of trails lead past sea-lion colonies inland.





#### FLOREANA ISLAN D (CHARLES)

Pirates and whalers dropped anchor here. Visit Post Office Bay, where a barrel served as mailbox to send letters home and snorkel around Devil's Crown, a part-submerged crate





There's a huge variety of birds and reptiles, nesting or on the cliffs. Some species, like the waved albatross, aren't seen elsewhere. There's a spectacular blowhole: spray shoots 30m high.





#### SAN CRISTOBAL (CHATHAM)

SAN CRISTOBAL (CHAIHAM)
The Interpretation Centre, where you learn about the history of the islands, is in Puerto Baquerizo Moreno, the capital. Isla Lobos is a dramatic outcrop living up to its name "sea lion island".



# What's to do in the Galapagos Islands

# **WILDLIFE SIGHTINGS**

The Galápagos Islands are one of the world's top birding destinations, and you can see them up close almost exclusively. Observe cavorting blue and red-footed boobies, flirting frigate birds, and albatrosses returning to their mate after months at sea. Theatrical elements include iguanas, giant tortoises, and underwater marine life.

## LANDSCAPES OF VOLCANOES TO EXPLORE

This is one of the world's most active volcanic areas. It's as if the skeleton of the earth has been exposed. Climb an ash-shrouded volcano, scramble across twisted lava, or descend into lava tunnels the length of a cathedral, and watch a water spout in a fizzy display up to 30 meters high.

### **WALKINGS ON THE TRAILS**

Everyone enjoys walking the island paths, which range from gentle guided strolls to more difficult hiking trails and mountain biking through volcanic landscapes.

## **ENJOY THE OCEAN**

Interact with the sealife that surrounds you to get closer to the action. Set out in a kayak or glass-bottomed boat, ride along the shore in a panga, or try out the popular paddle boarding to get a different perspective on the islands.

### SNORKEL WITH SEA LIONS

Snorkeling here does not require any prior experience. Simply put on your mask and join sea lion pups, reef sharks, green sea turtles, and baby penguins from the beach or a boat.

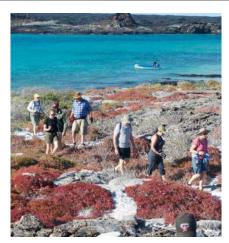
#### REVEAL THE HISTORY

Although the islands are remote from the mainland, much has happened here over the years – Darwin conceived his Theory of Evolution in the Galápagos, and there are intriguing traces of human activity still visible. On Floreana, see the mail barrel at Post Office Bay and the Wall of Tears built by convicts on Isabela.

#### RELAX

The islands invite you to simply sit back and relax, thanks to their pleasant climate and serene landscapes. On the sun deck of your cruise or the shaded terrace of your land-based lodgings, relax in a hot tub or watch a tangerine sunset with a cocktail in hand.













# GUIDELINES FOR PLANNING your Galapagos trip

### THE BEST TIME TO GO

Galápagos Islands are fabulous as they are an all year-round sunny destination. There is always something happening! Wildlife is abundant and everpresent.

- Dec-Jun: This is the hottest (maximum temperature around 30°C) and wettest season with clear skies, warm seas, and excellent
- underwater visibility for swimming and snorkeling.
- Sea turtles lay their eggs from January to May, and iguanas lay their eggs from February to May.
- July-November: Still a good time to go, this is a cooler season (max 24°C) with fresher, choppier seas and the occasional mist (garua). There's a chance you'll see a humpback whale.
- Waved albatross can be seen from April to November, and the sea lion breeding season is from July to December.

## HOW LONG YOU SHOULD GO

The length of your stay in the Galápagos will be determined by time, budget, type of accommodation or tours and compatibility with your vacation.

A trip of a week or more in the islands, whether on a cruise, on land, or a combination of both, is ideal, whether you are traveling just to the Galápagos or combining your trip with a visit to more of continental Ecuador or Latin America. Itineraries ranging from 4 to 15 days are most recomendable.



Four to five-day cruises are also highly recommended; you should be able to see the majority of major wildlife species during this time, or you can combine shorter consecutive itineraries on the same boat to create a more comprehensive vacation.



Island hopping and other land-based trips can last anywhere from one to four weeks, depending on how many islands you visit.



Staying at one of the hotels or lodges that offer excursions and activities for a beach wind-down is recommended for a minimum of three nights.

# HOW YOU GET THERE

In all cases, commercial flights from mainland Ecuador to the islands are available. There are two airports on the Islands one located in Baltra and other in San Cristóbal.

The flight time is 3:30 hours approximately since most of flights are departing from Quito with connection in Guayaquil. Flights directly to Galapagos nonstop from Guayaquil or Quito can take up 2:30 hours approximately.



# HOW TO VISIT THE Archipelogo of Galospagos



# Expedition cruise

Many people choose to visit the Galápagos Islands on a cruise. The motor yacht with daily (wet or dry) landings to explore the islands as per boat's itinerary. It's convenient and gives you a true maritime experience: you usually travel between the islands at night, waking up at anchor at an exciting new destination the next morning.

Small, intimate motor yachts, romantic retro ships, schooners, and sleek luxurious expedition cruise ships are all available, accommodating from 12-100 guests and catering to a variety of budgets.

There are boats that specialize in cruises for families, divers, and photographers. We can direct you to the right boat for you based on availability.













Other option for who may prefer to sleep on land or get a better understanding of one or two of the islands. On four islands, there are wide variety of more upscale hotels and high-quality fixed-tented lodges, expanding the range of options.

You can not only sleep on the beach, but you can also participate in a variety of activities such as wildlife safaris, kayaking, hiking, mountain biking, and day trips to other islands. If you want to get a taste of both, you can add a land stay to the beginning or end of your cruise: relax or get ready to be more active!

You don't have to commit to just one island if you choose a land-based stay: there is accommodation on four very different islands with options to travel between them by light aircraft or speedboat. Simply let us know your preferences.



# Our Selection of Expedition Yachts

# FIRST CLASS







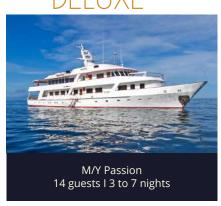






# **DELUXE**













# Our Selection of Accommodation in the Blands



# GALAPAGOS HABITAT 17 ROOMS I FIRST CLASS

An exclusive ecological experience with the oceanfront views of Academy Bay and the naturally surrounding mangroves that give off the sensation of exclusion from the rest of the island.

Land-based adventure programs

• Stunning range of wildlife observable from wooden terrace



### FINCH BAY 27 ROOMS I FIRST CLASS

Is located in a tranquil setting surrounded by nature and looks out over a small bay and beach which ensures privacy while offering convenient access to the town by dingy or small boat, which are readily available.

- Eco-hotel with international standards and the only situated directly on a beach
- Package-itineraries available
- Wellness Spa

## SAFARI CAMP 14 ROOMS I LUXURY

A family-owned 123-acre property nestled inhighlands of Santa Cruz Island with stunning views. The African-styled tented camp is a creative alternative to exploring.

Luxury Tents immersed in NatureFamily Safari for Kids

 Visit neighbouring islands & custom tailored safaris that combines easily with a Galapagos Cruise





# PIKAIA LODGE 14 ROOMS I LUXURY

A Contemporary lodge with spa facilities nestled in a 76-acre private tortoise reserve on Santa Cruz.

- High end service and close to Pristine Beaches
- Use of three private yachts for Day Tours
- Family Friendly and breathtaking Views
- Sumaq Wellness Spa and Optional Scuba Diving Excursions.

# Terms & General Conditions

### A. INTRODUCTION

The following terms and conditions will be applied by Dana Tours LLC from the moment of reservation and booking of all touristic services involved in our tours. Read them carefully, and feel free to ask questions about any details or concerns.

Please keep in mind that the act of sending a deposit for your trip acknowledges that you have read and thoroughly understand and accept our terms and conditions. It will also accept the cancellation policy of the specific tour that will be send by email before the first deposit or the general cancellation policy if apply.

Dana Tours LLC acts as an intermediary in the reservation and hiring of some of the services between its traveler(s) and Secondary Supplier. The term Secondary Supplier may refer to hotels, transportations (via air, land or water), excursions and/or combined packages carried by local operators or companies in Ecuador.

The person contracting the services of Dana Tours LLC from here on will be called "the tourist".

### B. OBLIGATIONS OF THE PARTIES.

#### 1. Dana Tours LLC obligations:

- a. To provide Secondary Suppliers in the market relative to the established price. The Second Suppliers must be legally established and authorized to operate in agreement with Ecuadorian law.
- b. To provide all of the necessary information that the tourist will require about his/her contracted tour.
- c. To provide the tourist with all tickets and vouchers required for participation on the tour.
- d. To contact the family, insurance company and / or embassy of the tourist in case of accident caused by acts of providence or force majeure. Dana Tours LLC is not responsible for injuries, death or any other damage caused under any circumstances by the tourist.

#### 2. The tourist obligations:

- a. To have clearly understood and accepted the social risks that travel inside of Ecuador implies, and the risks that exist in the practice of extreme sport including but not restricted to mountain biking, rafting / tubing, climbing, mountain sports, trekking, camping, rappelling / canopy, horse-riding, snorkeling, diving and any other activity or sport where there is contact with nature. The tourist also clearly understands the risks of injury associated with force majeure or acts of providence such as wars, internal commotion, protests / strikes, terrorism, fire, natural disasters, public authority decisions, or any other extreme circumstances, and accepts that Dana Tours LLC will not be responsible for loss, injury or damage to person or property for any of the above causes.
- b. The tourist will hold valid medical insurance up to the end date of the tour contracted, or, in the absence of such an insurance policy, declares Dana Tours LLC exempt of all responsibility for any kind of accident, death, injury or physical problem that occurs during the contracted trip.
- c. To have all immigration documents in order according to Ecuadorian law, and to communicate Dana Tours LLC any kind of special food requirement, disability or sickness that exists at time of travel.
- d. To be in sufficient good health to take part in the trip that is reserved.
- e. To collect all vouchers and tickets from Dana Tours LLC that will be given through the contact e-mail and confirmed reception of the e-mail.
- f. If the applicant registers for several travelers, he/she is responsible for all of their contractual obligations as if his own. With the conclusion of the contract, the customer agrees to the storage of his/her personal data for use by Dana Tours LLC to facilitate the tour and its itinerary only. Your personal information will not be sold or misused for any commercial gain.
- g. To send a scanned copy of the passport of all tourists included in the tour and the following information:
  - Last Name (as spelled on Passport).
  - Given Name (as spelled on Passport)
  - · Gender.
  - Marital Status.
  - Passport Number.
  - Passport Expiration date.
  - Nationality.
  - Date of Birth (DOB)
  - Bedding Preference (Matrimonial / Twin / Single).
  - International flight schedule.

- Dietary Restrictions.
- Allergies, Physical and Medical Conditions, sickness or Special Requirements.
- Hotel in Quito/Guayaquil the night before the tour starts.
- h. Guests' Information Form with all guest's requirements must be sent 30 days prior to their arrival in order to arrange the services accordingly. Children and Infants might receive the discount by presenting a passport or any order valid identity document.

#### C. TRAVEL AND MEDICAL INSURANCE.

Dana Tours LLC does not provide any sort of travel insurance along with their tours and cruises. The costs of the tours offered by Dana Tours LLC do not comprise coverage for accidents or events beyond our control.

Dana Tours LLC strongly recommend that you purchase travel and medical insurance coverage before you travel to Ecuador. A good insurance policy will include: Trip & flight cancellation and interruption coverage, Medical coverage (including coverage for emergency evacuation), baggage loss protection. Dana Tours LLC can recommend you travel and medical insurance companies.

#### D. IMMUNIZATIONS AND TRAVEL RISKS.

Immunization requirements vary from country to country and even region to region. Up-to date information should be obtained from your local health department and consulate. You assume complete and full responsibility for, and hereby release Dana Tours LLC from, any duty of checking and verifying vaccination or other entry requirements of each destination, as well as all safety and security conditions of such destinations during the length of the proposed travel or extensions expected or unexpected. You may also wish to consult your family physician.

### E. TRAVEL ARRANGEMENTS.

Participants will arrange and are responsible for their own travel to and from point of departure of tour. Dana Tours LLC is not responsible if an airline cancels or delays a flight. If that occurs, you should work with the airline to ensure you arrive at your destination on or ahead of time. Dana Tours LLC will not provide any refund for trips missed, in part or full, due to missed, canceled or delayed flights or other flight irregularities including without limitation denied boarding, whether or not you are responsible for such denial. Dana Tours LLC is not responsible for a participant's late arrival. Participants are advised to plan for this and to be prepared to arrive in time.

## F. FORCE MAJEURE AND ACTS OF GOD.

Dana Tours LLC shall have no responsibility or liability and shall not be required to make any refund, partial or full, in the event, without limitation, of any delay, cancellation, overbooking, strike or other labor activity, acts of war, terrorism, disease, bad weather, fires, explosions, earthquakes, drought, tidal waves, floods, lack of medical care, or other force majeure event or cause beyond Dana Tours LLC' direct control. Further, Dana Tours LLC shall have no responsibility for any additional, incidental, or consequential expense due, without limitation, to omissions, delays, re-routing, or acts or omissions of any governmental authority. Dana Tours LLC reserves the right to cancel a trip for force majeure or any other circumstances beyond our control as determined in our sole discretion. In which case Dana Tours LLC shall have no responsibility or liability and shall not be required to make any refund.

# G. SPORT EQUIPMENT RENTAL.

Participants are hereby advised that you and other tourists will be renting sports equipment from a third party. Dana Tours LLC will not be performing safety inspections on this equipment. This is your responsibility expressly and exclusively. Dana Tours LLC is not liable for damages, loss or theft of the sports equipment, or damages or injuries caused thereby, whether by or upon you or 3rd parties.

### H. PAYMENTS.

- 1. **Initial Deposit:** A deposit of 40% of the total amount invoiced of the tour is required to confirm your tour.
- 2. Final Payment: The remaining balance (60%) is required 91 days prior to the tour operation date.
- 3. If the tour is booked in the last 91 days before starts of the tour, full payment will be requested to confirm the tour.
- 4. **Payment methods:** Payments can be done by wire transfer only, to Dana Tours LLC business account in United States, United Kingdom, Germany or Australia.

- 5. **Deadlines:** If a client fails to pay for his/her tour in full before the final payment dates that will be give by e-mail and also in the proforma invoice, the client risks losing his/her tour. Equally, by failing to make the full payment before the due date, the client will lose his/her deposits for all travelers included in the reservation.
- 6. **Prices:** Dana Tours LLC reserves the right to change the price of a tour without prior notice in the event of any price increase beyond their control including but not restricted to fuel surcharges, changes to government taxes, park entrance fees, and changes to published flight prices.
- 7. Payment policies may vary depending on the Secondary Supplier or Third Party involved on the tour. Dana Tours LLC will send by e-mail the specific payment conditions for any secondary or third party operating the services reserved by the tourist.

### I. CANCELLATION AND PENALTIES POLICIES.

- General cancellation policy conditions if not a tour specific cancellation policy is given:
   a) If a cancellation is made up to 91 days before travel start date, the cancellation fee would be the deposit previously made.
  - b) After 90 days or less before the travel date the 100% of the contracted rate will be charged.
- 2. Cancellations by the tourist must be made in writing and will only be effective once Dana Tours LLC is in receipt of the written document.
- 3. All itineraries are always subject to change without previous notice due to operational issues, weather conditions or change on policies by a secondary and third party, which could include the boat owner, the Galapagos National Park and/or ecuadorian authorities.
- 4. Cancellation policies may vary depending on the Secondary Supplier or Third Party involved on the tour. Dana Tours LLC will send by e-mail the specific cancellation policy for any secondary or third party operating the services reserved by the tourist.

# J. COMPLAINTS PROCEDURE AND REFUNDS.

- 1. If the tourist experiences a problem during the tour, then they should inform Dana Tours LLC immediately and in writing. Only complaints that are brought to the attention of Dana Tours LLC within a maximum period of 1 week after finishing the tour will be handled. Dana Tours LLC will endeavor to formally respond fully to all complaints within 1 week of receiving notification although delays in receiving adequate information from Secondary Supplier may lengthen Dana Tours LLC response time.
- 2. Dana Tours LLC will act as an intermediary in negotiating refunds with Secondary Supplier on behalf of the tourist. In no case can Dana Tours LLC guarantee a successful response or refund from the Secondary Supplier.
- 3. Dana Tours LLC will not be responsible for giving refunds in any of the following situations:
  - Changes to itinerary before or after departure.
  - Mechanical issues affecting any form of transport on the trip.
  - Substitution of facilities or personnel.
  - Late arrival or no-show of the tourist.
  - Decision of the tourist to leave the tour early or miss any activities, meals, accommodations during the tour.
  - The tourist traveling without necessary documentation including passport, visas, immigration papers or vaccination certificates.
  - Price differences paid by different passengers aboard the same tour including special last minute rates.
  - Decisions by any third party that affect the normal running of the tour including by Secondary Supplier, Ecuadorian government or National park authority.
  - Any other circumstances on your tour arising beyond Dana Tours LLC's control.

## IMPORTANT RECOMMENDATIONS:

- 1. Your passport must be valid for at least 6 months beyond your travel dates. A round/onward trip ticket is needed to prove the length of your stay. Please check with the Ecuadorian consulate or embassy in your country to see if you need a visa to enter Ecuador.
- 2. We strongly recommend to arrive from your international flight in Quito/Guayaquil 1-2 days before your cruise in Galapagos Islands. The best is to spend the night before the flight to Galapagos Islands in a hotel near the airport.
- 3. We strongly recommend to avoid booking an international connecting flight on your day of return from Galapagos, as flight delays and cancellations occur with a certain frequency. We cannot be held responsible for any missed international connection.
- 4. Any special requirements such as dietary, health, physical conditions, special care, languages, etc., must be requested in advance during the quotation process as they may apply additional charges.



# DANA DMC Unique Boutique Experiences

www.**DANADMC**.com